

**Allied Modular**

# Patience Rewarded

**It's good to work with an owner who understands the unexpected challenges that arise in any construction project...**

**It's even better when you exceed his expectations in meeting those challenges.**



**Sometimes steady progress and an effectively managed budget can leave an owner very impressed.**

**Call Carden.**  
615-376-8369

Expanding into this area of the country, Allied Modular wanted a large new space for the fabrication and distribution of the components to their modular construction systems. They contracted with the Carden Company for the design-build construction project in Goodlettsville, TN.

Every project has challenges, but this one had two that had the potential for completely derailing both the schedule and the budget. First, the site proved to have more rock and unstable soils than tests had indicated. Then, wet weather set in.

We had the good fortune to be working with an owner who is in the business himself and understood the pitfalls of construction, but he was still impressed with how well we handled the unexpected. Good communication was key: for keeping the owner informed on progress, potential issues and suggested solutions; for collaborating with the architect; for effectively scheduling sub-contractors.

“They were always responsive, always on target... They kept the subs lined up. Any window of opportunity to do anything between rainstorms they did,” said owner Kevin Peithman. “Every time I called, I got a hold of someone instantly or they got back to me quickly.”

Peithman was also impressed with their recommendations for cost-effective construction alternatives. “It’s a combination of tilt-up and steel building both. The whole front of it looks like a tilt-up building and they made some great recommendations about putting the steel building about 2/3 of the way down the sides and across the back and a steel building roof, which cut a ton of cost.”

“They all know how to do it – they’re all really good at what they do,” said Peithman, summing up his experience working with Carden Company. “I made a good call in choosing them.”

**When your project is challenging, call Carden.**

**Carden Company delivers innovative solutions, impressive quality and exceptional service.**

**Call Brian Morgan at 615-376-8369 to put our experience to work.**